Healthcare Tele-monitoring for cost-containment and quality well-being







Mission Statement

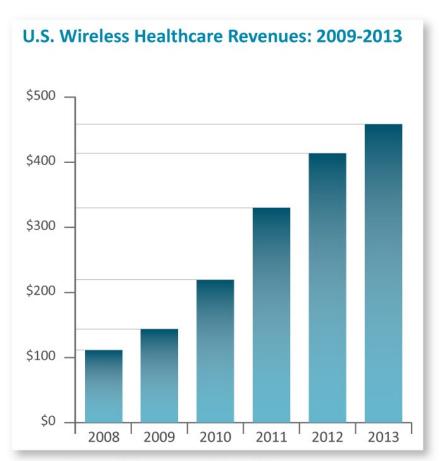
Aerotel is the emerging leader in providing system solutions, technology, software and services for long-term health care and safety Tele-monitoring of geriatric, handicapped, anxious and chronically-ill patients:

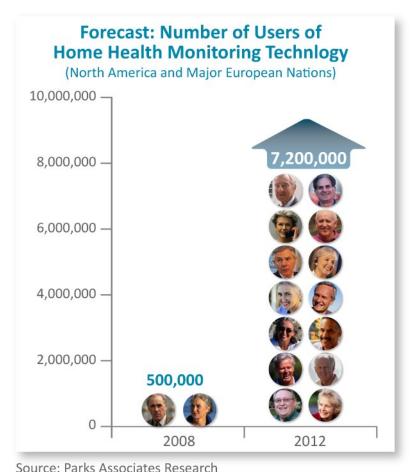
- With the first wrist-cell-phone everywhere-multi-capable, total telemedicine monitoring platform solution
- Based on Aerotel's long-standing, world-wide, trans-telephonic healthcare Telemonitoring solutions





Large & Growing Markets of everywhere Telemonitoring





Source: Wireless Healthcare, Analysis and Forecasts © 2009 Parks Associates

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Aerotel's System Benefits

- Materially Lower health-care costs
 - EG: \$5 per day for Tele-monitoring vs \$1,000+ a day for hospital room or \$200 per day for visiting nurse.
- Practicing better medicine
 - Monitoring and early intervention are much better than waiting for a non-monitored catastrophic health event
- Increasing quality of life
 - Tele-monitoring keeps chronically-ill patients adherent to their complex medical regimes
- Comfort and peace of mind
 - Patients 'caregivers and doctors' -in-or out of the home through cell-phone always connected monitoring



Market Drivers

- The large and sky rocketing elderly demographics
- Chronically ill patients live longer and suffer from heart diseases, diabetics,
 Alzheimer's, sleep apnea, Obesity Syndrome
- Cell-Phone technology, two way communication everywhere, GPS & Accelerometer
- Bluetooth enabled inexpensive medical monitoring equipment such as: ECG (1, 3, 12 leads) BP monitors, pill-box, glucose-meter, scale, heart rate monitoring



Detect, Action, Disseminate – DAD™





Case Study 1 – Patient wanders

Three out of four Alzheimer's patients wander*

Son calls mother (who has Alzheimer's) on DAD™ watch after getting alert on his PC, Cell-phone or Smartphone that his mother is outside her virtual fence permitted area.



"I do not know exactly where I am and I am afraid". "Do not worry.
I know exactly where
you are and will be over
right away to get you".



"Mom, you seem pretty far from home"

(son sees this on e-fencing application).

*The editorial staff of www.everydayhealt.com. © 2010 www.Everydayhealt.com



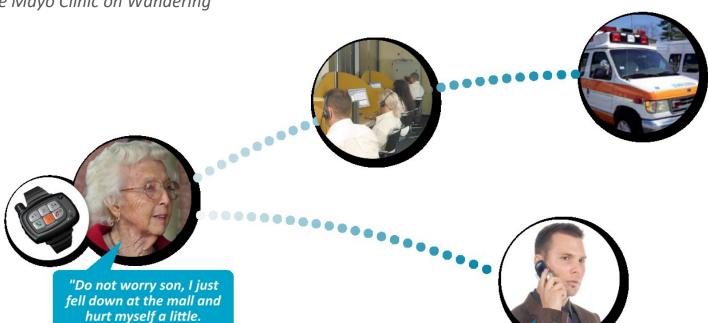
Case study 2 – Patient falls

The mall people said that the paramedics are coming and to take me to Town

Hospital to check me out."

"You might consider having your loved one wear a GPS or other tracking device that can send electronic alerts about his or her location. If your loved one wanders, the GPS device can help you find him or her quickly."

Advice from the Mayo Clinic on Wandering



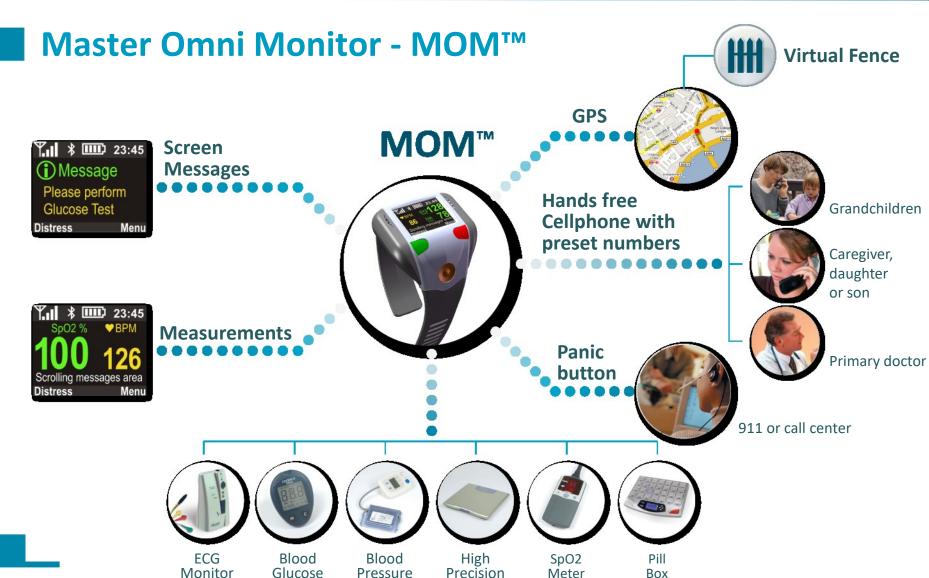
"OK Mom, I will meet

you at the mall or at the Town Hospital."

Meter

Meter





Scale



Case study 3 – Diabetic patient

If take reading, MOM says:

"Thank you for taking the reading."

For diabetic, MOM speaks:

"Please take your blood glucose reading. I did not register a reading for today."









Blood Glucose Meter



Case study 4 – CHF patient

For CHF (Congestive Heart Failure) patient in the morning:



Scale

"Good morning.
Time to go through our
morning routine. So please
get on the scale and take
your blood pressure and
ECG. Thanks."





Lead-up to Aerotel Marketing

- Leadership position, experience, worldwide presence
- Trusted company and technology

"AMC Health is extremely grateful for the experience and expertise that David Rubin and the Aerotel Team brings to the TeleHealth market. In over 8 years of working together, Aerotel has consistently shown a high level of commitment and dedication in helping us achieve our organizational goals. Their focus on the customer and emphasis on 'making it easy' for the patient has enabled us to collaborate effectively and enhance our value proposition. It is a pleasure to work with Aerotel as trusted advisors and business partners."

Nesim Bildirici CEO AMC Health



12/8-Lead ECG
Acoustic & Bluetooth®



Single/Dual Lead ECG Loop Event



12-Lead ECG



Pocket Size Single Lead ECG Event



Marketing Channels - Retail



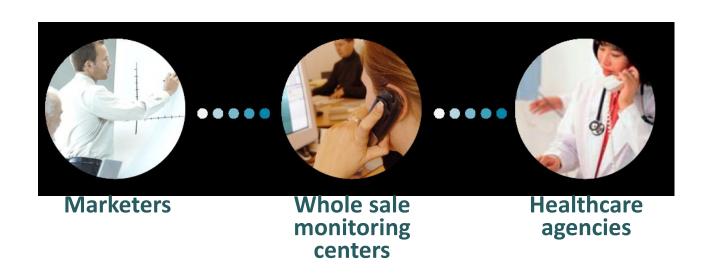
Cell Phone stores

Electronic Retailers

Medical Supply Shops/Pharmacies



Marketing Channels – Medical Alert Services





Marketing Channels - Medical



Medical Call centers



Hospitals

Insurance Companies

Healthcare Agencies



Equipment sales leveraged with service model income

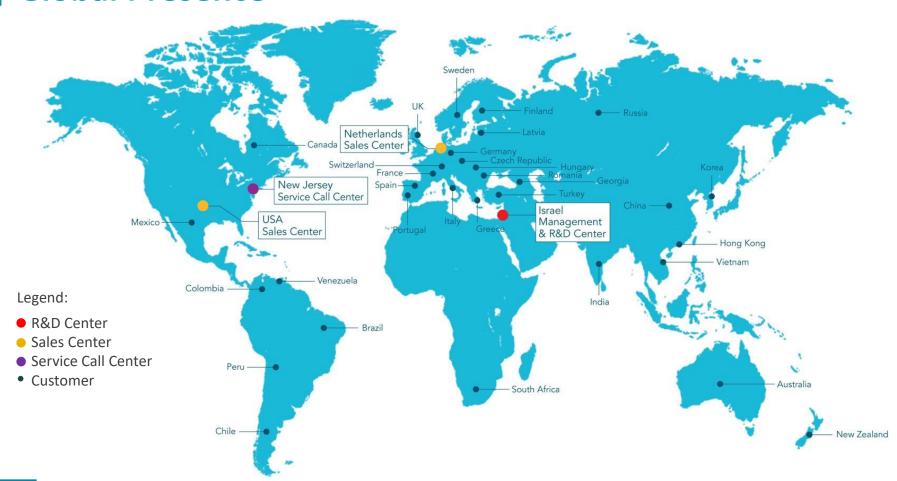
- Aerotel currently sells its Lifeline, HeartLine and e-CliniQ products in over 40 countries world wide.
- Cumulus™, The Cumulus Cloud, Aerotel's platform for global monitoring, medical diagnostics, and two way communications will offer two solutions:
 - Cumulus System platform as-a-service The Cumulus Cloud A virtual medical call center, with web-based applications accessible from any remote computer
 - GeoWeb™ is a Web-based application which utilizes commercial mapping applications such as Google Maps or Atlas CT to track individual subscribers. Device setup and customization can be accomplished remotely.
- Aerotel's service platform will enable small to midsize organizations to enter into the service business and to generate recurring revenues for Aerotel.



Management Team

- David Rubin President & CEO
- Israel Shaked CFO
- Ofer Atzmon VP Business Development
- David Stanley VP USA Marketing & Sales
- Itsik Ben-David R&D Manager
- Michael Kaz Software Development Manager

Global Presence



Thank you for your attention



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